



**"NEED A PLAN TO BUILD YOUR WEALTH? DON'T MISS THIS CLASS!"**  
Minnesota Real Estate Exchangers Presents:

**"Broker Estate Building"**

Date: May 14-15, 2024 | 9am – 5pm

Cost: \$125 for Members, \$199 Non-Members; *Early Bird Ends May 1<sup>st</sup> register before to save \$50*

Location: Mendakota Country Club, [2075 Mendakota Drive, Mendota Heights, MN 55120](#)

[Register Today – Click Here](#)

**Course Description:** This course will prepare the practicing real estate agent to help grow his/her estate through the use of real estate. The instructors have developed and implemented the systems they teach. The course is packed with techniques, formulas, and actual life experiences. Attendees will learn how commercial practitioners can help create and accumulate wealth. Come and discover how to build your estate.

**What You Will Learn:**

- The Importance of Goals for Your Real Estate Portfolio
- How to Implement the Safety First Formula in Real Estate Investment
- Alternative Ways to Use Real Estate Exchanges
- The Use of Various Types of Real Estate Options
- How to Work with Banks to Buy More Property
- How to Enhance Your Ability to Sell through Creative Seller Financing How to Use Creative Real Estate Formulas to Increase Your Wealth



**John Brennan SEC, CCIM**

John Brennan attended Miami University in Oxford, Ohio and graduated with a B.S. in Accounting in 1981.

As a licensed CPA, John began his career in the audit and tax divisions of Arthur Anderson and Price Waterhouse respectively in Dallas prior to entering the commercial real estate industry.

He is President of The Brennan Company, a commercial real estate investment firm that he founded in 1988. John serves as managing partner of numerous successful commercial retail investment partnerships. Additionally, in recent years, John began to acquire, entitle, and develop multiple land tracts from 50 to 200 acres for single family subdivisions in the DFW market.

John is a Certified Commercial Investment Member (CCIM), member of the Society of Exchange Counselors (SEC), Certified Public Accountant (CPA - Ohio non - practicing, and 2015 President of The Society of Exchange Counselors (SEC).



**Gary Vandenberg SEC, CCIM**

Gary Vandenberg is an active member of the National Council of Exchangers. Mr. Vandenberg was the Society of Exchange Counselors President in 2013 and twice won the SEC's Cliff Weaver award for Gary is a member of the Realtor's Land Institute, having most creative real estate transaction. He is a CCIM (Certified served twice as Michigan Chapter President. Gary's Commercial Investment Member) and ALC (Accredited Land creative real estate transactions earned him Michigan Consultant). Besides representing clients with properties around Marketer of the Year in the Realtor's Land Institut Gary has personally had real estate investments in 16 states



Questions? Contact **Jessica Hawthorne MREE Chapter Administrator** [info@mree1031.com](mailto:info@mree1031.com)  
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